



SCRIBE AI: REVOLUTIONARY AI MEDICAL SCRIBE PLATFORM

 Turning conversations into care ready notes

www.scribeai.health





The Problem

Healthcare providers are drowning in documentation:

2-3 hours daily

Spent on Manual Documentation

\$50,000-\$80,000

Annual Cost Per Provider for Medical Scribes

Delayed Reimbursements

Due to Documentation & Coding Backlogs

Provider Burnout

From Administrative Burden

Inaccurate Billing

Leading to Revenue Loss



Our Solution



Real-Time Audio Transcription

- Multi-language support: Arabic, English, Hindi, GCC-specific languages
- Accent-optimized for regional dialects



Instant Clinical Notes

- Hallucination-free clinical documentation in seconds
- Automated medical coding (ICD-10, CPT, HCC, SNOMED)



Seamless Integration

- Direct EHR connections
- Review-and-send patient instructions via email
- One-click copy to EHR systems





Transforming Healthcare Economics



Save Money

**Eliminate \$50K-\$80K
annual scribe costs per
provider**



Save Time

**Reduce documentation
time from 2-3 hours to
minutes daily**



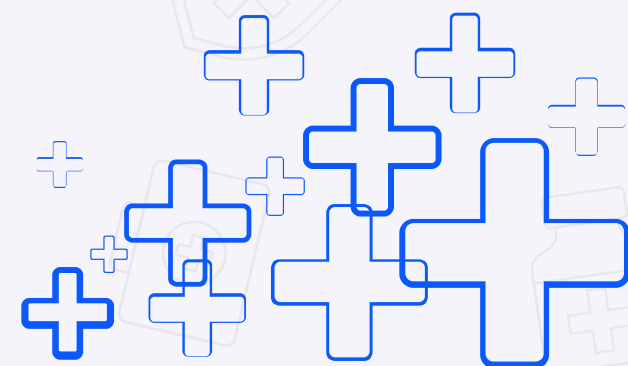
Quick

**Reimbursement
Instant, accurate coding
accelerates payment
Processing**



Accurate Billing

**AI-powered precision
reduces billing errors and
revenue loss**





Key Stakeholders & End Users

Primary End Users

- **Solo Practitioners - Independent doctors seeking efficiency**
- **Group Practitioners - Multi-physician practices**
- **Small Clinics - 5-15 provider facilities**
- **Healthcare Groups - Regional healthcare networks**
- **Healthtech Companies - White-label integration partners**

Geographic Focus

- **GCC Regions (Primary) - UAE, Saudi Arabia, Qatar, Kuwait**
- **USA Market (Secondary) - Proven market**

Unique Value Proposition



Localized Language Processing

First AI scribe optimized for GCC accents and medical terminology



Lightning-Fast Processing

Clinical notes generated in seconds, not minutes



Enterprise Security

HIPAA-compliant with advanced data encryption



Universal Integration

Compatible with all major EHR systems



Advanced AI

Hallucination-free medical documentation with 99%+ Accuracy

Massive Market Potential

Total Addressable Market (TAM)

UAE Market

\$120M - 15,000+ physicians, underserved AI scribe market

95% untapped - Limited AI adoption in medical documentation

USA Market

\$4.5B Mature market with proven demand

Reference: Abridge raised \$250M at \$7B valuation

Global Market

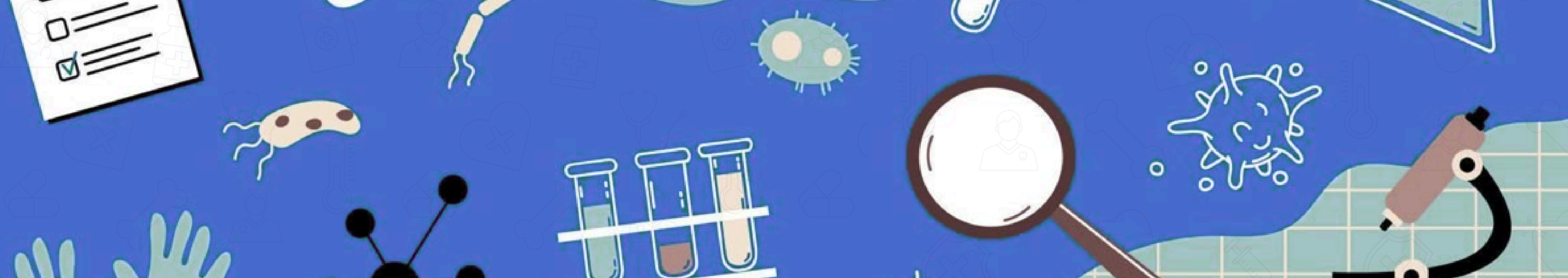
\$15.8B by 2028 - Healthcare AI documentation market

18.5% CAGR - Rapid market expansion



SCRIBE AI





Phased Market Entry



Phase 1: Foundation (Months 1-6)

- Target Solo Practitioners and Small Clinics in UAE & USA
- Focus on UAE market penetration
- Build case studies and testimonials



Phase 2: Scale (Months 7-12)

- Expand to Group Practitioners
- Launch in Saudi Arabia and Qatar
- Develop white-label partnerships



Phase 3: Enterprise (Year 2+)

- Target Large Healthcare Groups
- USA large market entry
- API licensing for healthtech Companies

Flexible Revenue Models

SaaS Subscription Tiers

Plan	Price	Target	Key Features
Plus	\$99/month	Solo Practitioners	400 notes, 8K min transcription
Premium	\$299/month	Small Groups	Unlimited notes, 22K min transcription
Large Clinics	\$5,000+/month	Healthcare Groups	Enterprise features, dedicated support

Enterprise Solutions

White-label Licensing: \$3,000/month

API Integration: Upfront: \$30,000 - \$160,000 Monthly Recurring: \$2,000 - \$6,000 (including maintenance)



Financial Projections (50 Providers Onboarded)

YEAR 1 REVENUE FORECAST

Revenue Stream	Quantity	Monthly Price	Monthly Revenue	Annual Revenue
Plus Plan	35 providers	\$99	\$3,465	\$41,580
Premium Plan	15 providers	\$299	\$4,485	\$53,820
Small Clinics	5 clinics	\$1,750	\$8,750	\$105,000
White-label	2 partners	\$3,000	\$6,000	\$72,000
API Licensing	1 client	\$4,000	\$4,000	\$48,000
Large Clinics	1 client	\$5,000	\$5,000	\$60,000
API Upfront	--	--	\$8,333*	\$100,000

Total Monthly Revenue: \$40,033

Total Annual Revenue: \$480,400

*Average upfront payment amortized monthly





Funding Requirements

Seeking Investment \$100k-\$300k

Use of Funds

Product Development & AI Enhancement	30%
Sales & Marketing Expansion	40%
Team Growth & Operations	20%
Regulatory & Compliance	10%

\$50M+

EXIT OPPORTUNITY

Projected Maximum Return

\$18M

YEAR 3 VALUATION

5x Revenue Multiple

\$2.5M

PRE-MONEY VALUATION

Current Market Value

Month 14

BREAK-EVEN

Cash Flow Positive



Market Position

Direct Competitors

Competitor	Strength	Our Advantage
Augnito AI	Established player	GCC language specialization
LocAI	Regional presence	Superior AI accuracy & speed

Competitive Advantages

- ✓ First-mover in GCC AI scribing
- ✓ Local language expertise - Arabic dialects
- ✓ Cultural understanding of regional healthcare
- ✓ Cost advantage - 60% lower than US competitors
- ✓ Regulatory compliance - UAE healthcare standards

Market Reality

UAE market has not adopted AI scribing
95% market share opportunity



Growth & Expansion Strategy

Next 12 Months

Insurance Integration

Claims processing automation segment

Telemedicine Module

Virtual consultation support

Mobile Application

iOS/Android native apps

Advanced Analytics

Provider performance insights

2-3 Year Vision

Regional Expansion

Kuwait, Bahrain, Oman

USA Market Entry

Leverage UAE success story

AI Specialization

Mental health, cardiology modules

Strategic Partnerships

Major EHR Event

Success Benchmark

"As Abridge achieved \$7B valuation in USA, we can replicate success in underserved GCC market with localized advantage"





Automated Prospective & Retrospective Chart Review

Structured Review of Historical and Real Time Data to Extract Chronic Conditions.



Accurate HCC Identification & RAF Calculation

Ensures correct reimbursement for high-risk patients, driving value-based care performance.



Population Health Enablement

Improves visibility into risk across better planning, patient cohorts funding, and resource allocation.

AI Medical Coding & Risk Adjustment Platform (Next Build)

Goal: Build an autonomous medical coding engine focused on HCC coding, accurate RAF scoring, and value-based care optimization.

Strategic Vision

Transition from documentation automation to full-cycle clinical-to-billing AI automation

Build a unified platform for Scribing + Coding + Risk Adjustment

Enable governments, payers, and providers to manage chronic disease burden effectively



Thank You So Much

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